

GAP Program Overview

Benefits and Criteria of GWAVA's Authorized Partner Program

IT-Resellers benefit from a wide range of services - technical as well as sales and marketing services - if they partner with GWAVA. But there is more to it than that. GWAVA is the #1 in the Novell Workgroup Market and offers unique products and solutions to the GroupWise-Market. Being a GWAVA Partner means that IT-Resellers are able to serve the needs of GroupWise Customers.

Technical Benefits

Preferred Technical Support by E-Mail	Scheduled Partner Webinars
Support Contacts at GWAVA EMEA Team	Access on Beta Testing
On Site Trainings	Assistance on Projects

Sales Benefits

20% Discount on GWAVA Products	Competitive Upgrades
All NFR Versions of GWAVA Products for 250 €	Access to Sales Promotions
Granted Customer Protection	Direct Contact to GWAVA EMEA Sales Team

Marketing Benefits

Customer Success Stories	Usage of GAP Logo
GWAVA GAP Newsletter	Listing at GWAVA
On Site Assistance (e.g. for own Events)	Product Brochures and Flyers

GAP Criteria

GAP Fee 250 € per year	GAP Fee 500 € per (incl. All NFR-Versions)
Active Customer Care	Customer References

Learn more about GWAVA's Authorized Partner Program!

Call +49 2561 30 249 100 or send an e-mail to emea@GWAVA.com.